



Sheet metal products. Duct, pipe, fittings, elbows, and venting.

**-GENESIS-**

Cable for Thermostats, Mini Splits, and Building Automation. Genesis is a Division of Resideo.



Valves, fittings, tubing and components for Plumbing, Radiant Heating and Hydronic systems



Antifreeze and fire sprinkler blends. Linear drains and lines.



Heaters for Pools & Spas for Residential & Commercial Copper finned boilers for residential, commercial, & Industrial



Pipe Thread Sealants, Solvent Cement, Metacaulk 1000 / Nokorode & Steward Hall Products / Air Admittance



Combustion & Refrigeration Analyzers



Tank & Tankless Water Heaters



Honeywell Home: Legacy Products  
Resideo: New products and RTS  
Braukmann: Potable & Legacy Braukmann

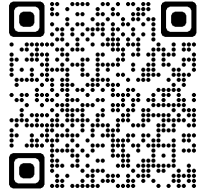
### WE ARE PROUD MEMBERS OF



**"EDUCATION IS LEARNING WHAT YOU DIDN'T KNOW YOU DIDN'T KNOW"**

If you are ready to take the next step in furthering your education, fill out our training request form and we will contact you.

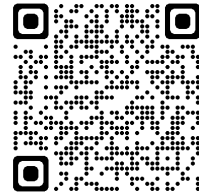
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Training Request



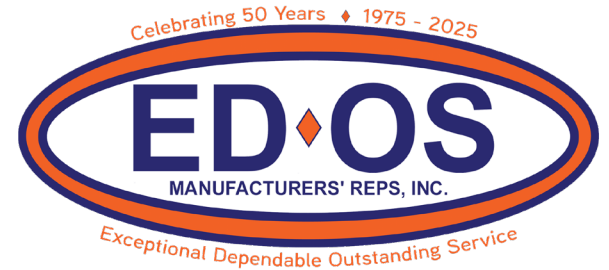
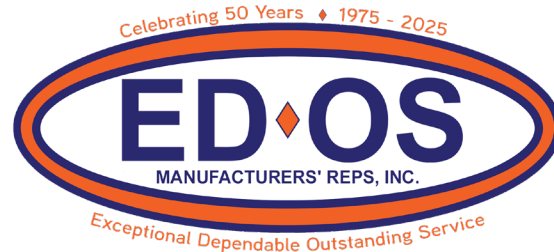
Request Literature



**MAIN OFFICE**  
P.O. Box 378  
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Phone 800-295-3367  
Fax 800-296-9766

**FOXBORO WAREHOUSE**  
21 E Belcher Rd  
Foxboro, MA 02035

**SYRACUSE WAREHOUSE**  
6741 Old Collamer Rd N  
East Syracuse, NY 13057



## SALES & TECHNICAL TRAINING

Serving New England & Upstate New York





## RICK POTHIER

Sales & Technical Trainer

Rick is a Sales & Technical Trainer for EDOS Manufacturers Reps in Granby MA. He has teamed up with the manufacturers EDOS represents to provide the most up to date and informative training offered in the industry. Rick has been in the HVAC industry for over a decade and is a current member and Board of Director for ACANE, OESP, and serves on the OESP Education Committee.

The majority of Ricks training programs are Nate and Nora Certified and will provide CEUs to the technicians attending the classes. There is no limit to learning and if you don't see a training listed that you would like to provide to your team, reach out and he will customize a training that meets your needs.



# MOST COURSES ARE NATE & NORA CERTIFIED

All product trainings can be customized to meet your needs

### ZONE-ABILITY- FORCED AIR ZONING 101 (1.5 HOURS)

- Zoning layout and product selections
- Product Applications- Installation Wiring

### UNIVERSAL GAS COMBUSTION PRODUCTS (1.5 HOURS)

- Complete product offering and review
- Universal Gas product setup and programming
- Product application- installation, troubleshooting, and wiring

### REDISCOVERING IAQ- INDOOR AIR QUALITY (2 HOURS)

- Review of all IAQ products and their importance for maintaining your customers' comfort
- Product review of Humidification, Dehumidification, Filtration, UV, and Ventilation
- Installation practices, wiring and troubleshooting

### CONNECTED THERMOSTATS (1.5 HOURS)

- Consumer demands for Connected Solutions
- Wi-Fi or Redlink? What fits you and your customers needs.
- Product applications and installations
- Product set up, programming and wiring
- Review of controlling dual fuel applications

### DUAL FUEL- WIRING AND PROGRAMMING FOR HYBRID HEATING SYSTEMS (1.5 HOURS)

- Product selection
- Wiring of dual fuel hybrid systems
- Proper programming and check out.

### OIL PRIMARY CONTROL & AQUARESET CONTROL (1.5 HOURS)

- R7284U Oil Primary Features
- Programming and Wiring
- Understanding error messages and how control can help diagnose issues
- L7224 Aquareset features

### HANDS ON GAS SOURCE TRAINING (4 HOURS)

- Honeywell Control Series Designations
- Hands on Lab- Wiring and Firing
- Using meters to test systems
- Troubleshooting of gas valves and controls
- Flame Detection
- Intermittent Pilot Controls
- Direct Spark and Hot Surface Ignition Controls
- Advanced Burner Controls

### LOW VOLTAGE WIRING (2 HOURS)

- Simplifying wiring and troubleshooting of Low Voltage Controls
- Thermostat selection and wiring
- Review of Connected Thermostats both Redlink and Wi-Fi
- Control and wiring of Hybrid Dual Fuel Systems
- Forced Air Zoning panels selection- installation and wiring
- Review of Aquastat controls and understanding how they operate
- Zone valve wiring
- Wiring and troubleshooting of Gas Valves and Controls

### HYDRONICS 101 (2 HOURS)

- Basic Hydronics, where it came from, and where it is going
- Product applications for proper operation
- Boiler and pipe sizing applications
- Circulator sizing and how to determine pump head and flow
- Air separation and sizing of Expansion Tanks
- Combustion air requirements and venting

### FULL LINE PRODUCT OVERVIEW (2 HOURS)

- Learn more about our complete offering of hot water and combi boilers

### COMBUSTION ANALYZING AND WHAT THE NUMBERS MEAN (1.5 HOURS)

- Proper procedure for combustion testing
- How to take good measurements and what to do to correct poor readings
- Review of Testo 310 and 300 Analyzers
- Care and Maintenance of analyzer

### ENHANCING YOU'RE A/C INSTALLATION (2 HOURS)

- Using the right tools for your AC Installation
- Care and use of digital manifolds
- A/C charging
- Airflow and indoor airflow testing

### MINI SPLIT INSTALLATION AND SERVICE REVIEW (2 HOURS)

- Learn about products that can protect your customers investment and protect you from unwanted service calls.
- Understand products to maintain/service units for optimum efficiency and help keep your relationship with your customer.